



## NAVILYST MEDICAL CORPORATE FACT SHEET

**Strategic Intent:** Navilyst Medical strives to be the first choice provider of medical devices for vascular access, and the diagnosis and treatment of vascular disease.

**Market:** With a focus on the vascular (circulatory) system, Navilyst Medical's technologies have an abundance of clinical applications. Its products are used in 76 countries by healthcare providers including interventional radiologists, interventional cardiologists, oncologists, surgeons, IV nurses, and oncology nurses. In addition, infection preventionists, vascular access technicians and hospital administrators rely on Navilyst Medical products and clinical training to address the upcoming change by The Centers for Medicare and Medicaid Services (CMS), which will no longer reimburse charges associated with catheter-related bloodstream infections (CR-BSIs) as of October 1, 2008.

### **Commitment to Clinical Training and Preventing Catheter-Related Bloodstream Infections (CR-BSIs)**

Navilyst recognizes that proper care and maintenance of central venous catheters and other devices are critical to infection control. The company works hand-in-hand with its customers to provide up-to-date education as part of a hospital's overall infection prevention strategy.



**NAMIC® Fluid Management Products:**

Manifold Systems  
Contrast Management Systems  
Fluid Delivery Systems  
Collection Systems  
Pressure Monitoring Lines  
Interventional Accessories  
Custom Kitting Program  
Cardiovascular Kits  
Guidewire Insertion Tools  
Angiographic Core Wires  
Angiographic Control Syringes

**Venous Access Products:**

Vaxcel® Ports with PASV® Technology  
Vaxcel® PICCs with PASV® Technology  
Vaxcel® Chronic Dialysis Catheters  
Mini-Stick™ Micro-Introducers  
Xcela® Power Injectable PICC  
Xcela® Power Injectable Port  
Custom Kitting Program  
iLook® 25 Personal Imaging Tool  
Ultrasound Transducer Covers and Needle Kits

**Executive Leadership:** Ron Sparks, Chairman and CEO

Dave McClellan, President

**Revenue:** More than \$180M (FY2008E)

(Fluid Management: 60%; Venous Access: 40%)

**US Workforce:** 800 FTEs

**Headquarters:** 100 Boston Scientific Way, Marlborough, MA 01752 – Current

26 Forest Street, Marlborough, MA 01752 – October 2008

**Manufacturing:** ISO-14001 registered facility, Glens Falls, NY

Global OEM partners

**Founded:** February 2008 (privately held)

**Website:** [www.navilystmedical.com](http://www.navilystmedical.com)

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